

Donald R. Young

D. R. Young Associates

Donald Young, founder and principal of D. R. Young Associates, brings to the firm over 25 years of experience in the technical, administrative and managerial aspects of the corporate, private and public real estate development process. His expertise includes project organization and control, direction of the entitlement and approval process as well as design and construction management.

Mr. Young has been directly accountable for capital budgets ranging from under \$5K to over \$450M and has overseen the development and occupancy of over 6 million square feet of real estate represented by a full range of retail, administrative, R&D, manufacturing and institutional uses. He has directed the entitlement and approval process for multi-use commercial, cultural, educational, residential and resort developments and has provided consulting project management services for complex land use, architectural and site design projects.

Prior to establishing D. R. Young Associates, Mr. Young was the Director of Corporate Real Estate and Development for Silicon Graphics, Inc. where he was responsible for the development of all of the company's major facilities throughout the world. In this role he managed all aspects of this process from site selection, real estate negotiation, land entitlement, project financing, corporate and municipal approval, design and construction management through to occupancy coordination. During his five years in this position, all projects under Mr. Young's direction were completed within budget and against highly aggressive scheduling requirements during a period of explosive growth for the company.

Before joining Silicon Graphics, Mr. Young spent eight years at Citicorp / Citibank (now Citigroup) in a variety of capacities as Vice President and Director of Distribution Planning and Development where he was responsible for the advanced planning related to expanding the corporation's presence in California. Programs for which Mr. Young was responsible included market analysis, site selection, electronic and supermarket banking and branch expansion through new development and acquisition. In this capacity he managed the process of project development from concept to implementation for all facilities used by the organization in California including administrative offices, computer operations centers, branch banks, loan offices and support facilities.

During his career Mr. Young has also held positions in facilities planning for Activision, Inc., the first computer game software company in the U.S., as well as project manager for Phillips, Brandt and Reddick and the SWA Group, both offering consulting services to the public and private land development industry.

Mr. Young is an active member of Lambda Alpha International, the Urban Land Institute, the San Francisco Urban Planning and Research Institute.

Mr. Young received a Bachelor of Science, with highest honors from Iowa State University, and a Master of Environmental Planning, with honors from the University of California, Berkeley

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